

One of the UK's Leading Independent Leasing, Fleet Management and Vehicle Outsourcing Businesses

Zenith was established in 1989 as a specialist provider of bespoke fleet solutions, concentrating on the provision of innovative management services for mid to large corporate entities.

Zenith delivers intelligent vehicle solutions to any employee population; whether that's funding company cars, commercial vehicles, providing flexible benefit schemes or delivering fully outsourced fleet management services.

Our customer base comprises of a rich portfolio of over 65 blue chip companies including:

- William Hill
- Trader Media
- Dupont
- Greene King

Zenith provides the most cost effective and tax efficient solutions; delivered within a high quality service focussed environment, supported by a data rich platform. By providing bespoke and tailored services, we are able to meet the different requirements of mid to large corporate businesses within the UK.

Zenith has played a leading role in the development of transparent pricing structures, fleet outsourcing, Employee Car Ownership schemes, Salary Sacrifice, risk management and environmentally aware fleet policies.

Key Differentiators



- Bespoke solutions for all employee populations.
- Independent ownership; delivering flexibility and innovation.
- Cost savings through maximising efficiency of our buying terms and a strict control of fleet costs, from acquisition, in-life and through to disposal.
- All core services managed in-house for control of cost and service delivery. Our in-house teams ensure shorter communication lines between departments, resulting in optimum performance.
- High quality service delivered by our high employee retention rates, leading to a stable and knowledgeable employee base. Providing continuity in customer relationships is a core Zenith value.
- Single, dedicated point of contact for our customers and their drivers.
- Market-leading online systems for quoting, ordering, management information and reporting in real time.
- Our fleet consultancy service enables us to review your acquisition and funding policy to provide significant cost savings and continuous account evolution.

For more information



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www.zenith.co.uk

Products and Services Portfolio

Funding Solutions

We provide all the main methods for funding vehicles including Contract Hire, Contract Purchase and Employee Car Ownership.

Fleet Management Solutions

Our comprehensive solutions are managed in-house and include Service Booking, Maintenance Management, Breakdown & Recovery and Commercial Vehicle Management.

Accident Management

We handle all aspects of the communications with drivers, insurance companies, brokers, repairers and independent repair assessors. Our in-house accident management team ensures that cost and service delivery is controlled.

Vehicle Hire

We provide passenger, LCV and specialist vehicle rental solutions. Most vehicles are delivered to any UK location within 2 working hours.

Salary Sacrifice

Our Salary Sacrifice solution for cars was launched in 2008 and is now fully functional within some of the UK's largest blue chip organisations. The scheme enables employees to drive a brand new, low cost, all inclusive car at little or no cost to the employer.

* Ancillary Products and Services

Pulse
iRisk
CAMS
MyMiles
Fuel Card Management
Telematics

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Pulse

Zenith's online fleet diagnostic tools and whole life cost analysis tool provides customers with comprehensive real time fleet data and reporting.

iRisk

Our in-house designed and built risk management product delivers a comprehensive and rounded view of occupational road risk. It includes a driving licence audit, driver survey and aptitude test and detailed analysis of the results.

CAMS

Our comprehensive online cash management system allows customers to control and manage 'cash' vehicles from an administration and risk management perspective.

MyMiles

Our in house designed and built web based mileage capture system ensures that all business and personal mileage is accurately recorded.

Fuel Card Management

Our solution includes collating and managing the data and the provision of fuel cards on behalf of customers, therefore reducing the administrative burden.

Telematics

Our customers use this service to monitor drivers' journeys, distances, speeds travelled and the carbon footprint of their fleet.